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Thus, the influence of power and politics in organizations presents a political analysis of intraorganizational relations in which power play and politics is normal.

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we accept that power relations exist in organizations, then politics and politicking are an essential part of organizational life. Politics is a means of recognizing and, ultimately, reconciling competing interests within the

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CHAPTER POWER AND POLITICS 11 CHAPTER OUTLINE A Definition of Power Contrasting Leadership and Power Bases of Power Dependency: The Key to Power Identifying Where the Power Is

### **CHAPTER OUTLINE 11 - RIM**

power is the capability to get another individual or group to modify its behaviour and politics consist of activities undertaken to acquire, develop and use power to influence others.

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