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While some models of organizational effectiveness go in and out of fashion, one that has persisted is the McKinsey 7-S framework. Developed in the early 1980s by Tom Peters and Robert Waterman, two consultants working at the McKinsey & Company consulting firm, the basic premise of the model is that there are seven internal aspects of an ...

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Whereas The McKinsey Way dealt with what McKinsey does, The McKinsey Mind shows you how to apply McKinsey techniques in your career and organization. To accomplish this, we build on the knowledge base of The McKinsey Way but offer a different perspective, as we shall explain later in this Introduction.

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